

ABOVE SECURITY IS THE ONLY CANADIAN IT SECURITY SERVICE PROVIDER TO BE FEATURED AMONGST GARTNER'S 10 VENDORS TO WATCH

We are proud to announce that new *Gartner* research lists IT security service provider **Above Security** as a 'vendor to watch' in the global MSSP market ("*Market Trends: Managed Security Services, Worldwide, 2013*", Lawrence Pingree, 30 August 2013, *Gartner*). Published in August, the latest report recognizes Above Security along with other industry leaders such as Dell SecureWorks, IBM, HP and others.

The objective of the report was to illustrate how Managed Security Service Providers (MSSPs) continue to transform themselves in order to overcome the challenges of differentiating from competitors and to find ways to distinguish offerings as advanced threats and manufacturer-based MSSP services emerge. According to *Gartner*, the expansion of the managed security service (MSS) market segment "is being driven by advancing threats seen across the globe, a plethora of major data breach events, and an expanding regulatory environment." ("*Market Trends: Managed Security Services, Worldwide, 2013*", Lawrence Pingree, 30 August 2013, *Gartner*)

What does the Gartner recognition mean for Above Security?

Being featured alongside much larger and better known companies by such a well-regarded industry research institution is a tremendous honor and demonstrates once again that Above Security is a serious player in the MSS industry. We have reason to be proud of how far we've come as the only Canadian company amongst the 10 vendors to watch and believe it demonstrates the far-reaching impact of the close relationship we have developed with each of our clients since our founding in 1999. Each and every day, we leverage their comments, challenges and valuable feedback, not simply to improve our service offering, but also to foster long-standing relationships with our clients and become their trusted partner in all things IT security. With a relentless focus on continuous improvement and exceptional client care, we have experienced great success and growth around the world and this milestone will serve as a springboard to reach even greater heights in the future.

Related Links

[CIO Decisions - Tips for choosing a Managed Security Services Provider](#)

[Impact of Cybercrime on Businesses in Canada \(ICSPA, 2013\)](#)

[The Impact of Cybercrime on Business \(Ponemon Institute, 2012\)](#)

[Just a minute of downtime after a DDoS attack could cost \\$22,000... and that's only the financial loss. Are you prepared?](#)

Our commitment to the highest security standards

According to *Gartner*, “enterprise buyers prefer MSSPs with strong security controls and audit transparency. (...) [They] remain concerned about the protections afforded to the administration and maintenance of their security technologies not controlled and operated directly by the organization itself” (“*Market Trends: Managed Security Services, Worldwide, 2013*”, *Lawrence Pingree, 30 August 2013, Gartner*). Above Security has always taken this concern seriously and is committed to maintaining the highest quality standards industry-wide, as evidenced by:

- More than 100,000 hours of network monitoring by our certified security analysts
- ISO 9001:2008 certification for our managed security services
- Considerable efforts towards achieving ISO 27001 certification
- FIRST (Forum of Incident Response and Security Teams) membership
- Qualified Security Assessor (QSA) for Latin America and Canada by the Payment Card Industry Security Standards Council (PCI SSC)
- Recognized employee expertise (CISA/M, CISSP, PCI QSA/ASV, ISO 27001 LA, GCIA/H, CEH, CRISC, CGEIT, etc.)

Furthermore, we actively encourage clients and partners to audit our company, so that they may verify for themselves that Above Security is actually delivering on its promise and that there is complete transparency of our operations.

On a final note, it needs to be emphasized that while the *Gartner* recognition represents what we consider to be a great achievement for Above Security, we will not rest here. Instead, we will use it as motivation to continue to improve our service offering. We will remain proactive about offering our clients the best possible IT security services for their unique needs.

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About Above Security

Above Security builds and delivers customized services for monitoring and protecting the most critical and sensitive IT assets in our clients' infrastructures 24/7. With a relentless focus on risk management, and continuous improvement of our technology and incident response processes, our clients count on us to provide the right solutions for their businesses – quickly, effectively and with expertise beyond the industry standards.

Sales Offices

Montreal, Canada (*World Headquarters*)
Geneva, Switzerland
Washington, DC, United States
Dubai, United Arab Emirates

Security Operations Centers

Montreal, Canada
Sierre, Switzerland